

Member Discounts with Cisco Systems

Connecticut Education Network (CEN) members now have preferred access to Cisco's comprehensive portfolio of technology solutions as an additional benefit from the CEN Next Generation (NextGen) Infrastructure Program. The NextGen Infrastructure Program encompasses various projects that expand and bolster the network and member connectivity across the state. These partnerships discounts will extend through 2029. Visit CEN's website to learn more: ctedunet.net/memberdiscounts/.



Use Cases

- Network core upgrades
- Border routers scale
- Campus LAN upgrades
- WiFi Community Grant Program

Program Benefits

- Cisco will provide partner discounts as high as 82% off on Cisco Packet hardware and 85% off accompanying TS.
- Discount Points: 10 Discount points for all NCS packet devices, 5 Discount points for all K-12 and Library members on all Cisco EDU SKUs, 3 Discount points for all WiFi equipment related to CEN Community WiFi Grant Program
- Any authorized Cisco reseller has access to this program for CEN members.

We have been using CEN for years now, it has always been fast, reliable, and very affordable. Up-time is amazing and the staff are always helpful and willing to answer questions.

B.J. Daniels, Director of Technology,
The Gunnery School

Cisco is excited to partner with CEN on their Next-Gen Infrastructure, delivering 400G connectivity across the state. This network will enhance visibility, efficiency, and bandwidth. We're pleased to offer CEN members additional discounts on Cisco technologies to strengthen our collaboration.

Chris Brady,
Cisco Account Manager

Cisco will recommend that Cisco authorized resellers pass through the discount set forth in this section to CEN and purchasing members, as applicable, however Cisco cannot determine the final discounting or pricing a Cisco authorized reseller will make available to CEN or purchasing members. Cisco will extend a discount for ten (10) discount points less than what is provided for CEN (reference CEN Packet Transitional quote, 69883401 and as reflected in RNSD (DID 57490859), for purchases to the Cisco authorized reseller chosen by CEN member for the subset of the Cisco Packet Transport equipment listed on the BOM for the CEN deployment. Cisco will extend an additional five (5) discount points to the Cisco authorized reseller chosen by the K-12 or library purchasing member on all Cisco EDU KUS to K-12 and Library members (as quoted in DID 57488112).